

Brightlayer: How Eaton is bringing the digital future to light

Brightlayer is the foundation for Eaton's transformation to an intelligent power management company by providing new insights from connected and intelligent assets.

EAS (Energy Automation Solutions) is focused on Utilities Analytics

- Significant hiring in EAS Business
- Concentrated effort on predictive analytics
- Working with Center for Intelligent Power team of International data scientists focused on data analytics and machine learning

Why the Brightlayer Utility suite?



Grid reliability

- Precise protection coordination
- Forecast risk
- Optimize assets
- Modernization strategies
- Renewable/DER integration



Operational efficiency

- Real-time data
- Network visualization:
 - Automation and validation processes



Regulations compliance

- Enable required reporting
- Develop systematic approach
- Cybersecurity
- Meet governmental requirements

A digital solution for every trend



DEMAND RESPONSE

Intelligent product portfolio to manage controllable DR and DER resources

YFA SOFTWARE

Server-based application with centralized communication architecture that improves reliability by enabling self-healing grid functions

IMS SOFTWARE

Utility automations software provides complete reliability, security and compliance for all Intelligent Electronic Devices (IEDs)

CYME SOFTWARE

Power system modelling and analysis software optimizes all utilities design, planning and operational activities

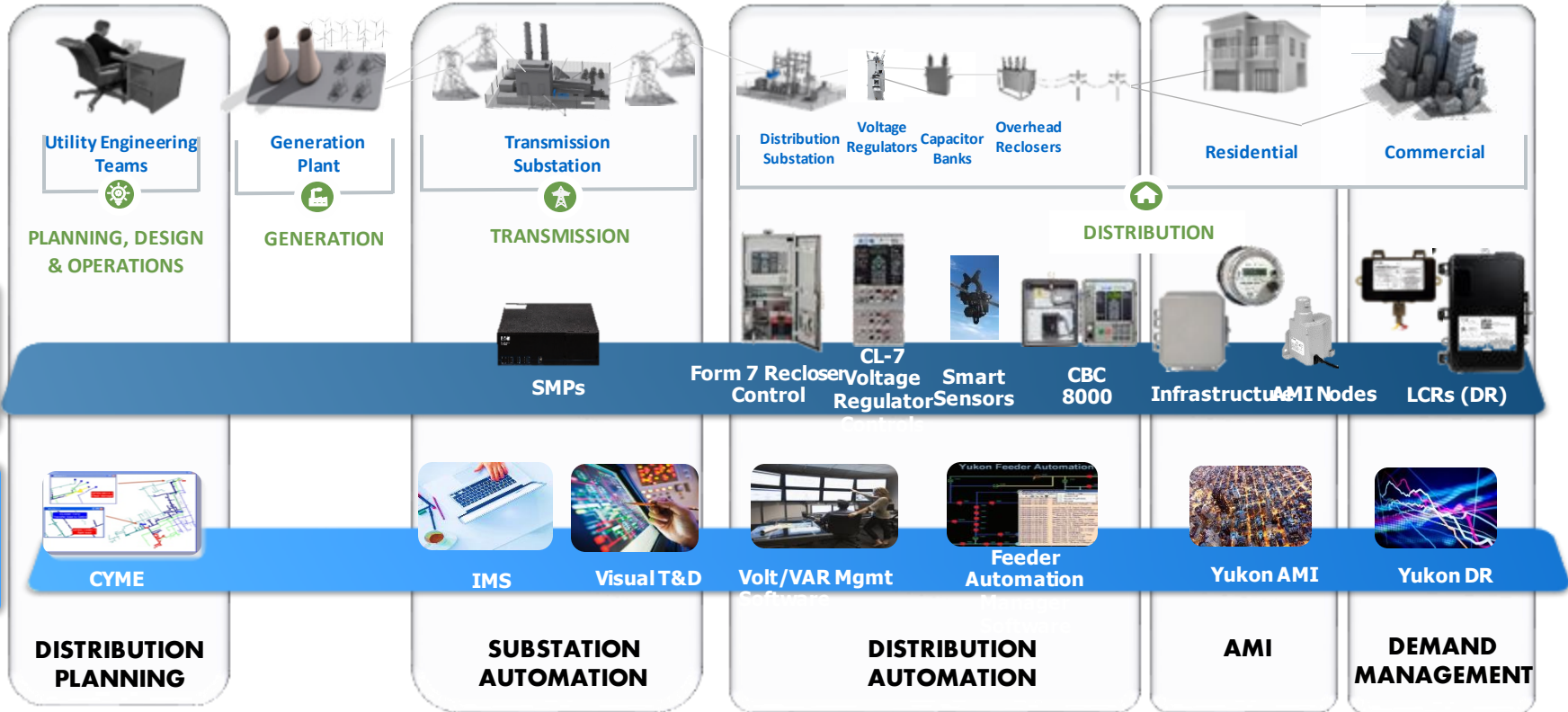


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Brightlayer Utilities suite – End-to-End utility focus

HARDWARE
LAYER

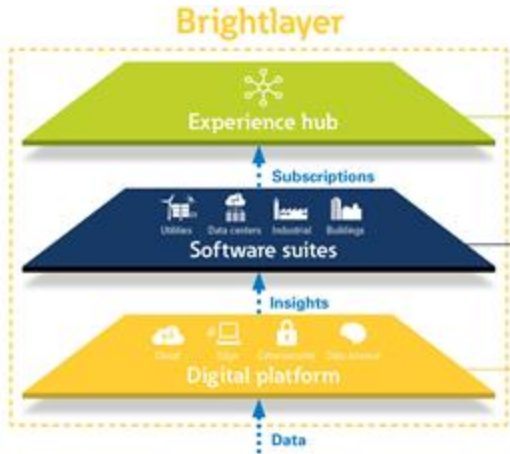
SOFTWARE
LAYER



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Eaton's Brightlayer Utilities Analytics



Brightlayer Applications & Services

Brightlayer Analytics for Utilities

Analytics Reports

Yukon

Analytics Libraries

- 1 Network Model Correction
- 2 Over/Under Voltage Analytics
- 3 Load Analytics & Detection
- 4 Solar Energy Forecasting
- 5 High Impedance Fault Detection
- 6 Power Quality

Connected and Intelligent Assets

Distr Transformer

Recloser

AMI Meter

Storage

Load Control

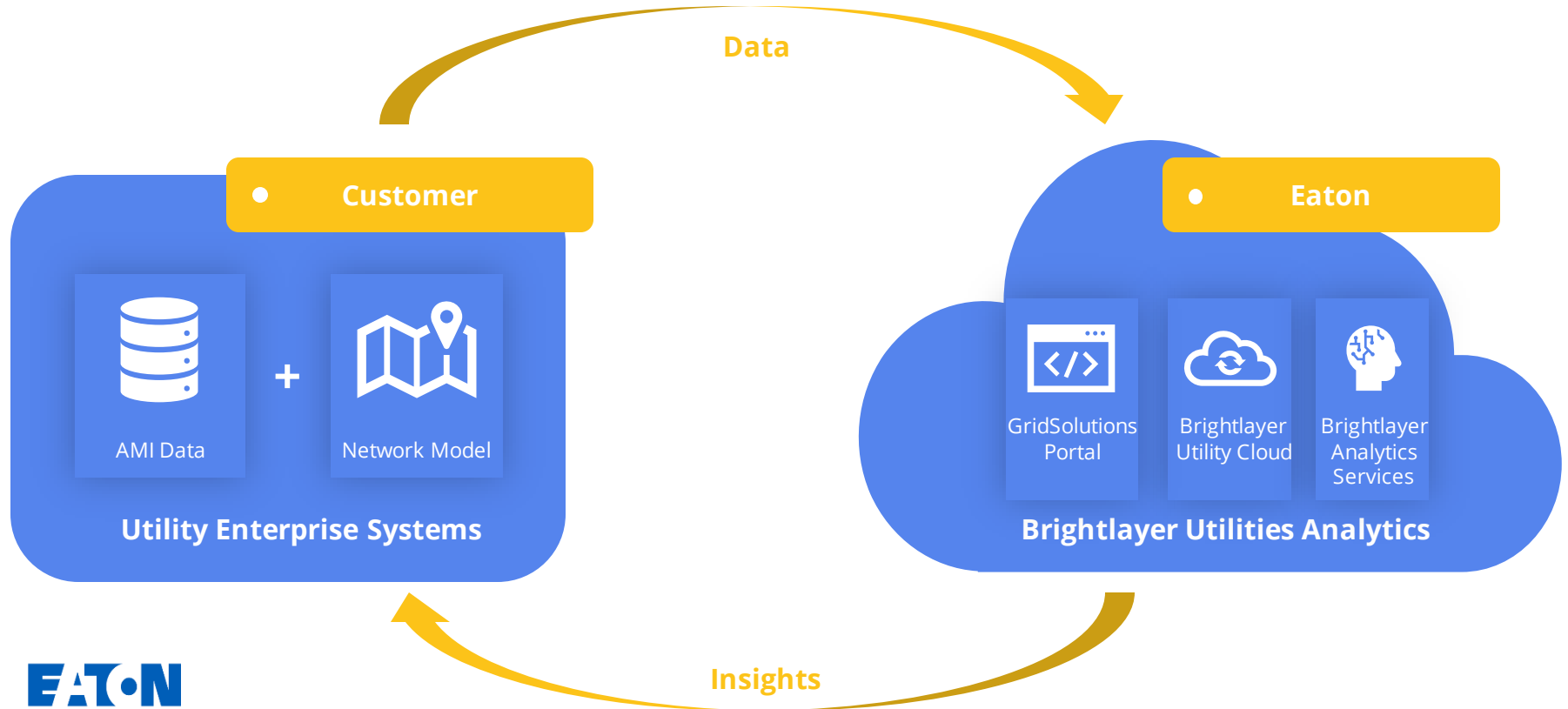
EV Charging

PV Inverter



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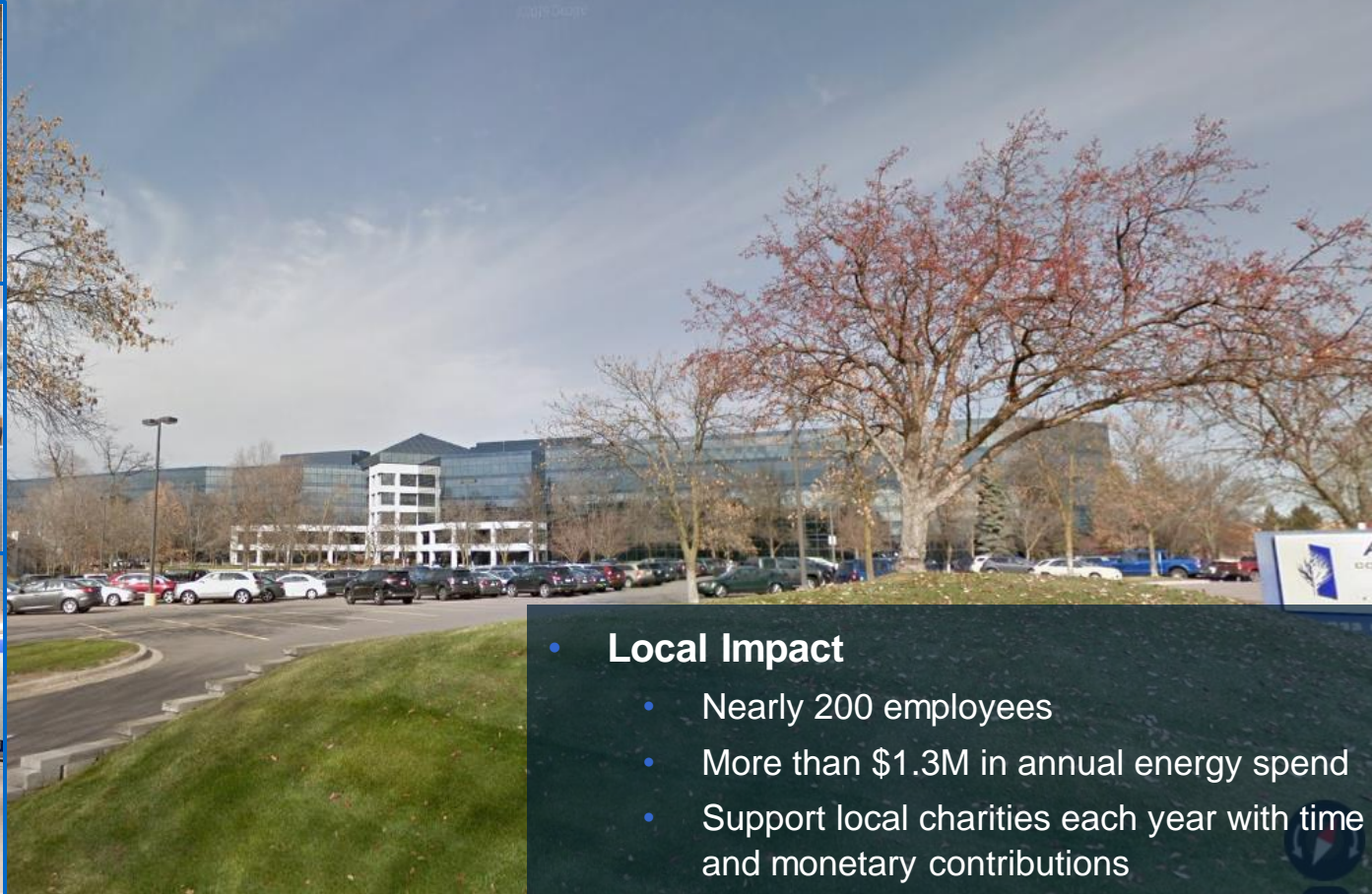
Brightlayer Utilities Analytics



Eaton's Minnesota Connection

Plymouth, MN

CHANHASSEN DULUTH JORDAN MINNETONKA PLYMOUTH WHITE BEAR LAKE



- **Local Impact**
 - Nearly 200 employees
 - More than \$1.3M in annual energy spend
 - Support local charities each year with time and monetary contributions



RF MESH INFRASTRUCTURE COMPONENTS



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Gateway

- Computer
- Radio w/ Future Expansion Slot
- Ethernet Port
- Antenna Bulkhead
- Quick connector for easy pre-wired cabinet installation:
 - DC power supply
 - Open door sensor
 - AC power outage alarm
 - Battery low alarm
- Alternative AC Power Supply (DC recommended for UPS battery backup)

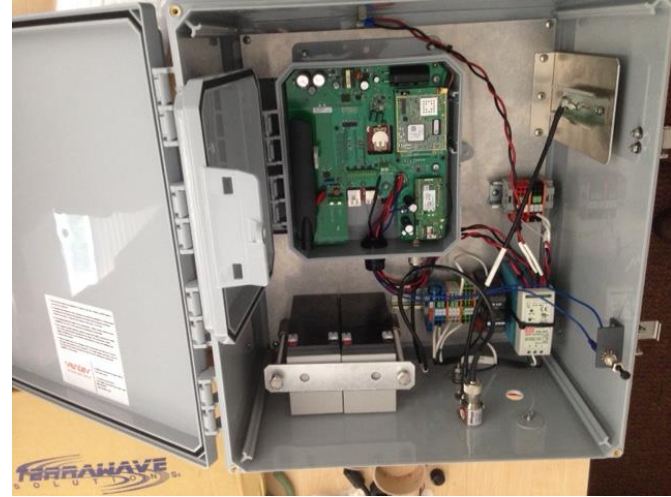


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Gateway Cabinet & UPS

- Gateway has a 5-minute super capacitor for backup power
- Eaton typically proposes Cabinets and UPS units for every Gateway. These can be eliminated for Gateways placed at existing utility assets (substations, buildings, service centers) that have existing backhaul and backup power.
- Simplify installation with plug-and-play equipment mounting and wiring
- Mounting and power provided for backhaul communication devices
- **8+ hour UPS** battery backup provided to power gateway and WAN communications hardware
 - Batteries designed for a minimum 5-year life
- AC surge suppressor and antenna lightning suppressor built in
- Two Analog/Digital Inputs (Door, Temperature and Voltage/Battery monitors)



Power Usage

- Gateway – 3.0 W average or 26.28 kWh per year
- Gateway with Cellular – 5.1 W average or 44.68 kWh per year
- Cabinet – 16 W maximum w/heater, 142 kWh per year
- Relay 1.5 W average or 13.14 kWh per year
- Meter Modules – 0.6 W average or 5.26 kWh per year

RF Relays & Cellular IPLink Relay

- **RF Relay Specifications**

- **45-minute Super Capacitor** for Backup Power
 - **No batteries to replace or maintain**
- 120-277V and 120-480V AC, and 12V DC options
 - Optional Photocell Adaptor Cable to power at Streetlights
- Multiple Mounting Options
 - Band Bracket for Pole Mount
 - Band Bracket for Street Light Arm Mount
 - Lag Bolt Mount
 - Pad mount Transformer/Switch Cabinet
- External Antenna Options (attached and remote)

- **Additional Cellular IPLink Relay Specifications**

- IPv6 CAT-M1 cellular connection to Eaton's Virtual Gateway for use as 'mini-Gateways'
- Cellular service either direct or through Eaton



Zero Maintenance, cost-effective relays ensure coverage throughout your service

Flexible Extended Coverage Options



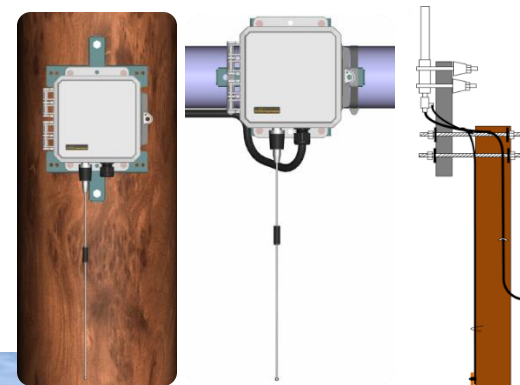
Passive Coupled Meter Antenna



External Meter Antenna



Solar Power Supply



External Relay Antenna

Network Runner Field Tool

- Trimble hardware options
 - 7" sunlight readable touchscreens
 - Built-in Eaton RF Mesh radio, powered directly by the handheld
 - Optional cell modem (Yuma 7 only)
- Windows 10 operating system
 - Standardized, modern user interface
 - Allows screen sharing with Eaton technical services team for easy support
- Features:
 - Network troubleshooting and range testing
 - GPS coordinate collection and programming (not required for network operation)
 - “Fast Join” a node to the existing RF Mesh
 - Critical on-demand activities for emergencies such as meter reconnect or load control opt-out



Ranger 7



Yuma 7



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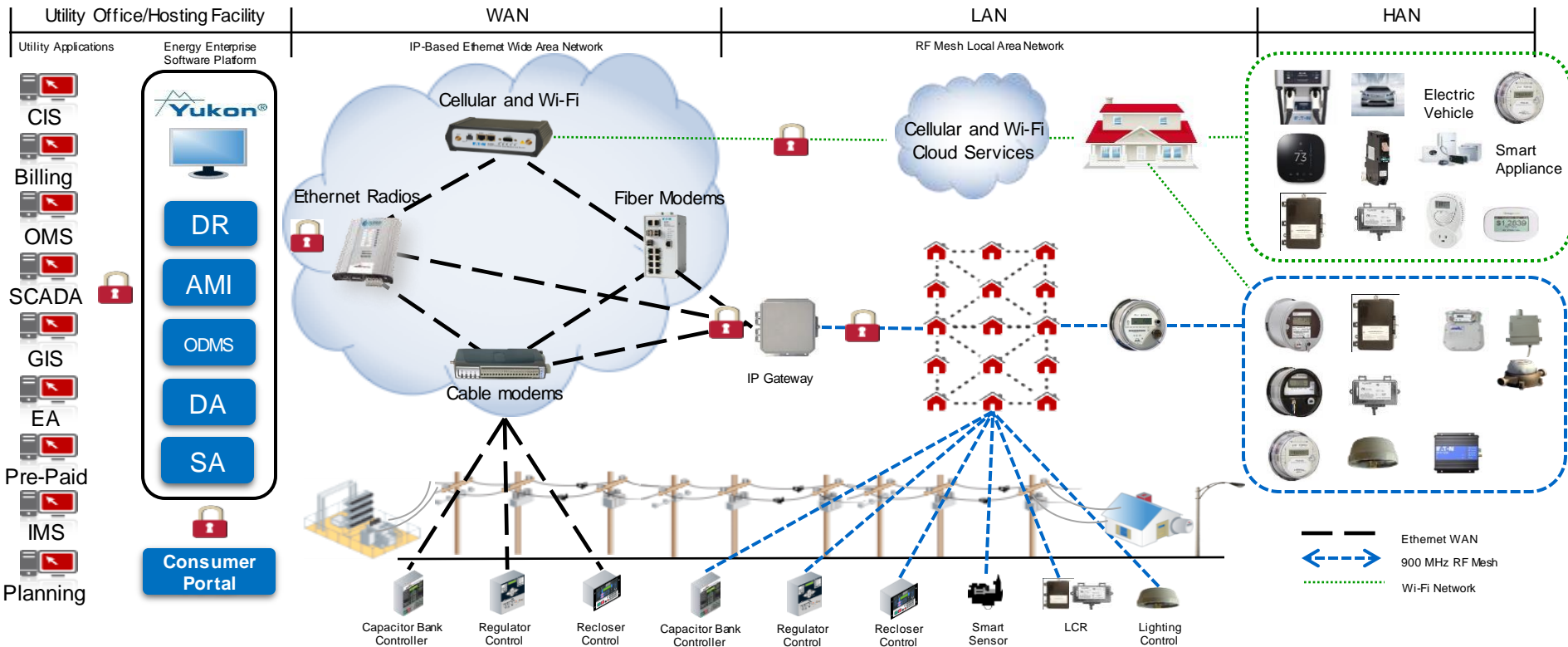
EATON NETWORK ARCHITECTURE



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Eaton Smart Grid Architecture



Eaton's RF Mesh Network Specifications

- **License-Free Spectrum**

- ISM band - Frequency Hopping Spread Spectrum 902-928 MHz
- 25 MHz of available spectrum (50 channels)
 - **Not Impacted by Interference**

- **Data Throughput**

- Up to 300 kbps data rate with Auto-Optimization
 - **Provides long range solution while maximizing throughput as well**

- **Variable Power Optimization**

- 0.125W to 1W
 - **Ensures adequate coverage while minimizing operating cost**

- **Industry-leading data transport**

- 80 daily values, 15 interval channels, 50+ alarms & events
 - **Granular actionable information and insights**

- **Optional Data Streaming**

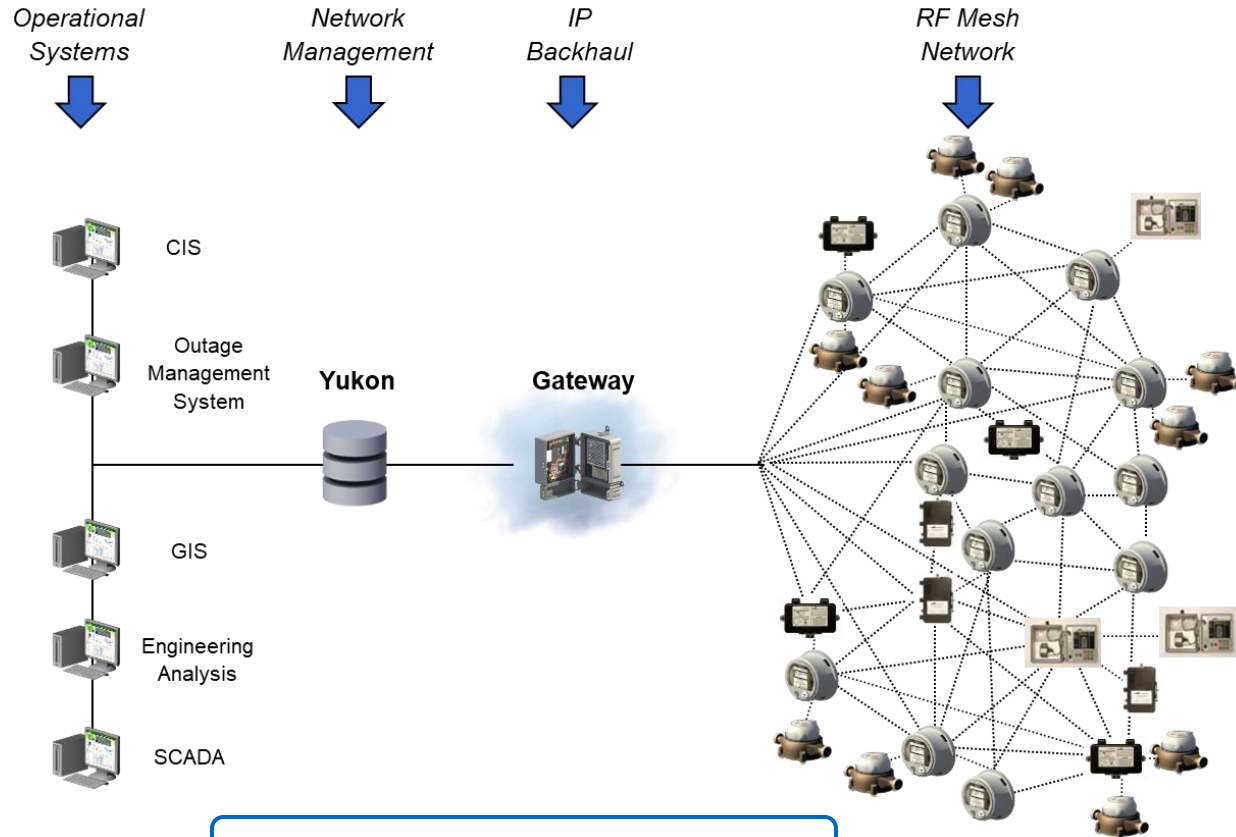
- Connectionless data transfer facilitates streaming **data as fast as 1 minute** from key endpoints
- CVR support, real-time TOU, real-time consumer portal

- **Security**

- Industry-leading end-to-end security, with mutual authentication & derived encryption keys for each node data exchange
 - **Robust security architecture enabled throughout the system**

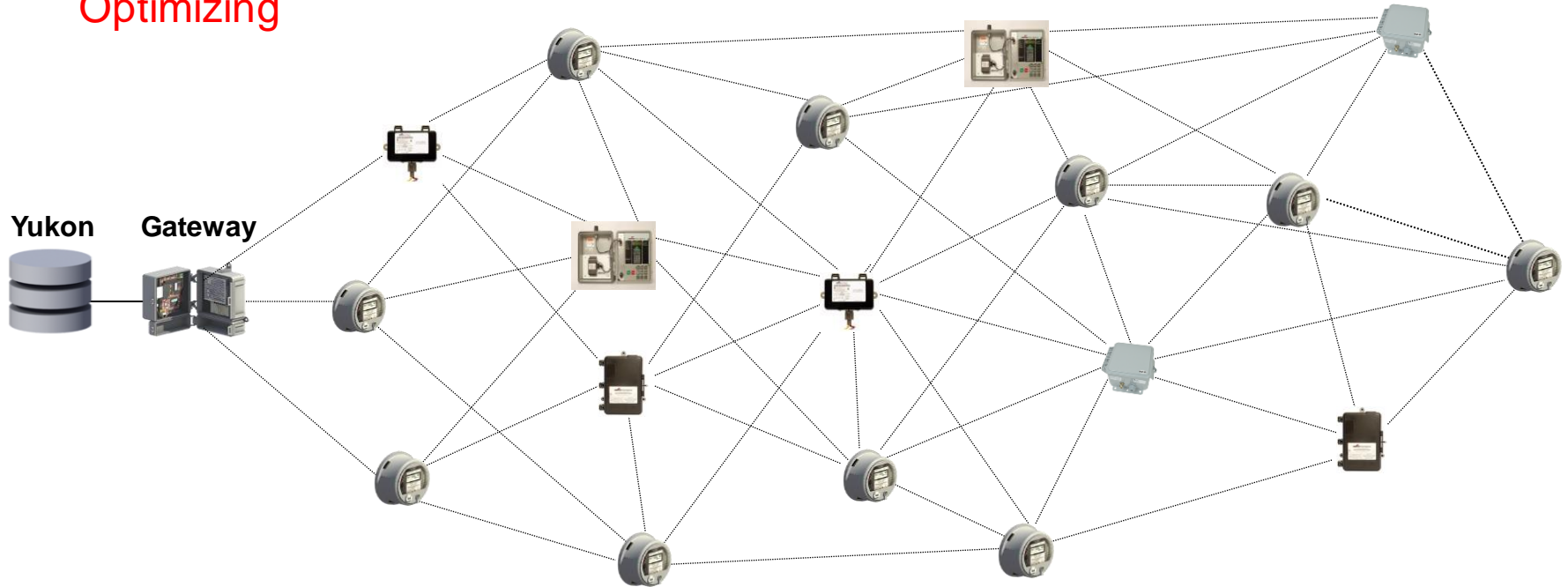


Self-Organizing Smart Grid Network



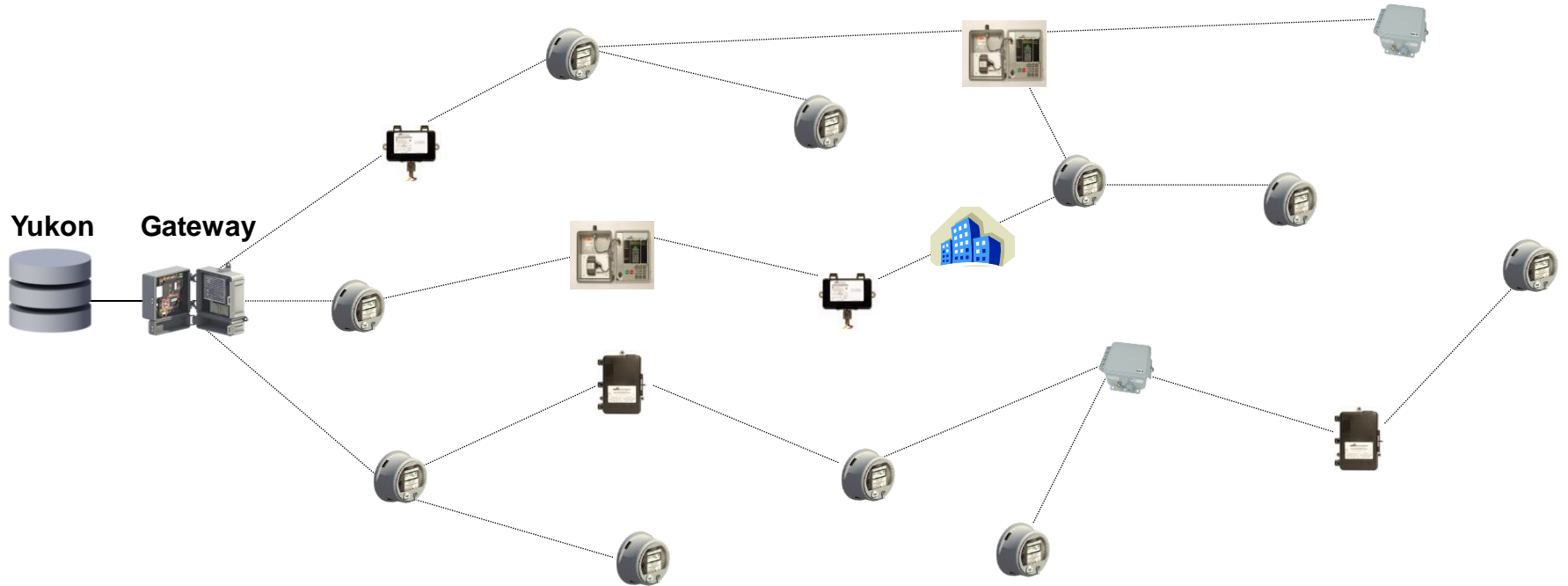
Self-Organizing Smart Grid Network

Self Organizing
Optimizing



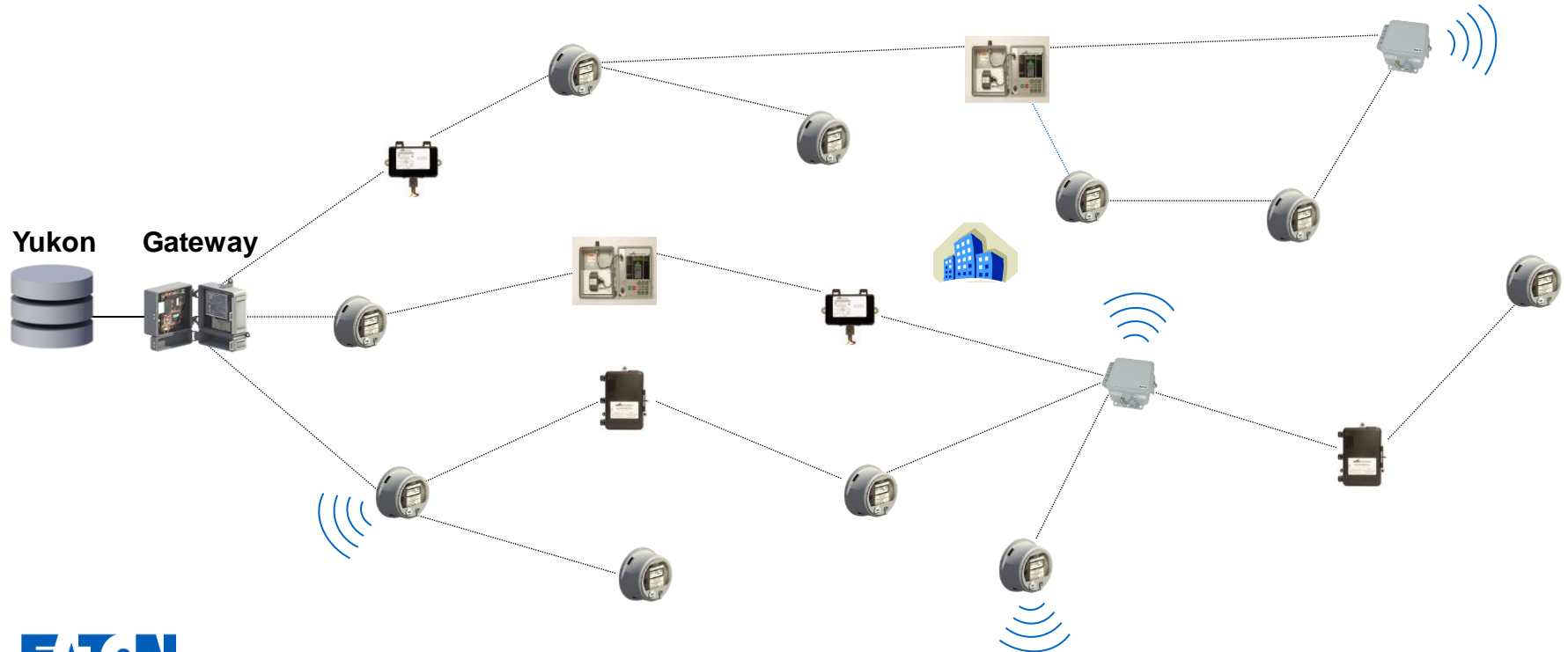
Self-Organizing Smart Grid Network

Self Healing



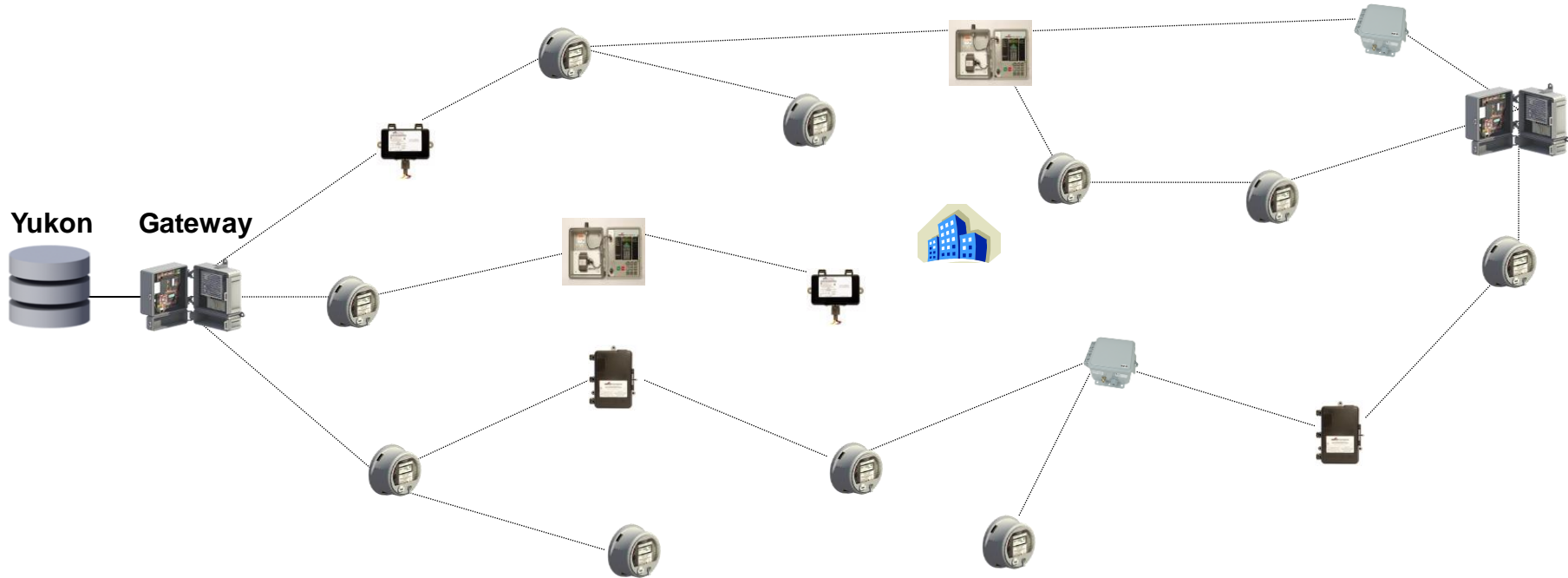
Self-Organizing Smart Grid Network

Self Optimizing – With Wi-Fi or Cellular IPLink Takeout Points



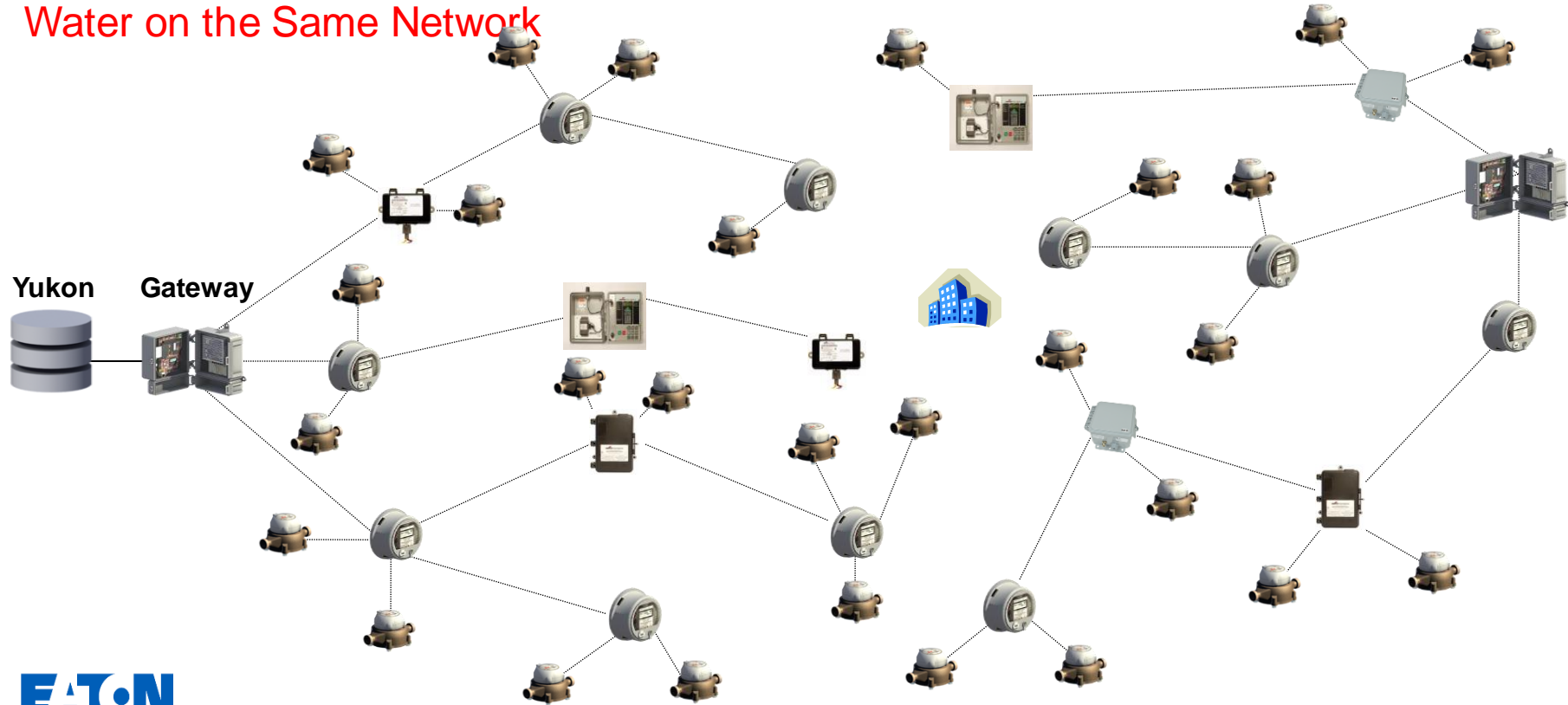
Self-Organizing Smart Grid Network

Easy Network Expandability



Self-Organizing Smart Grid Network

Water on the Same Network





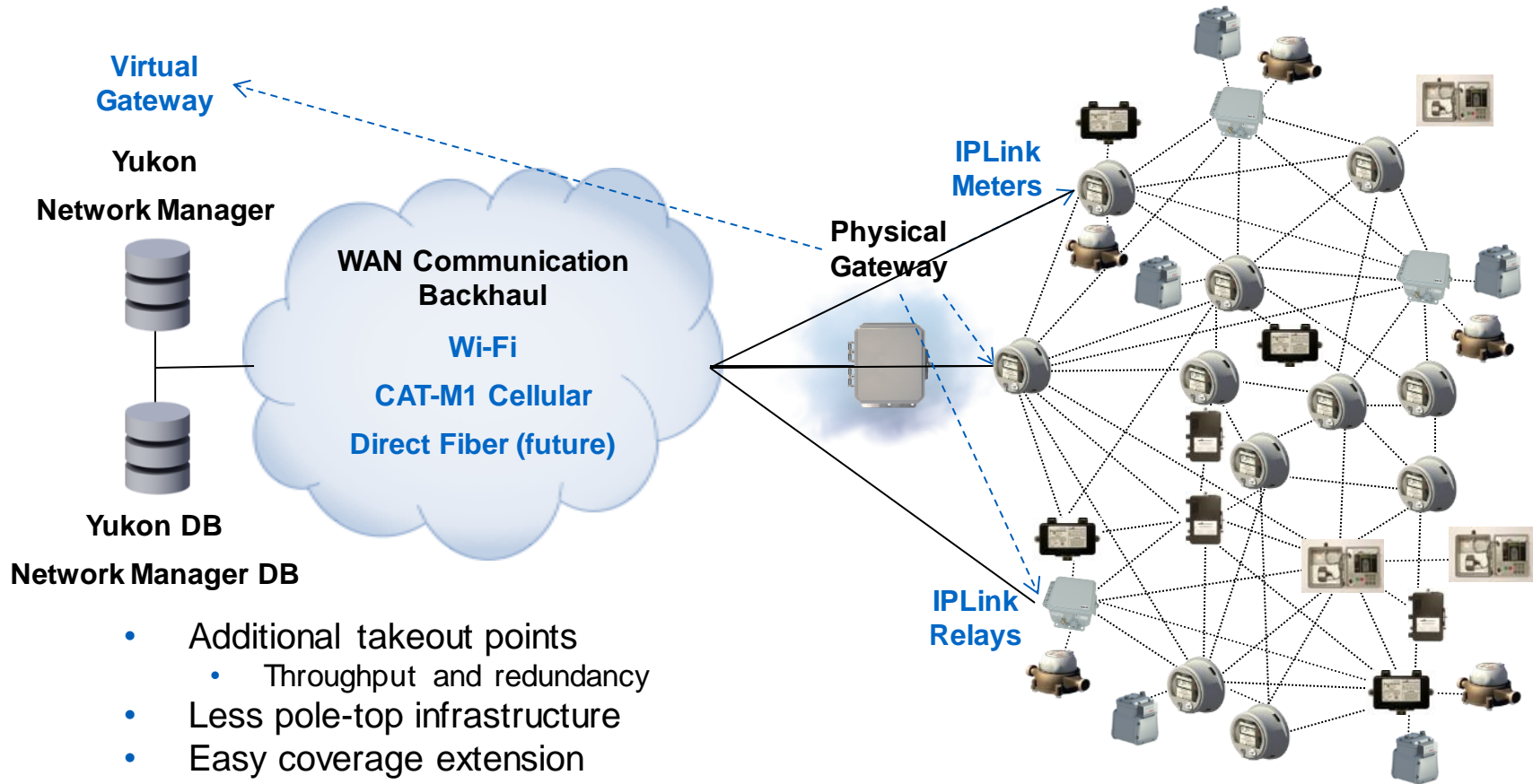
WI-FI IPLINK METER



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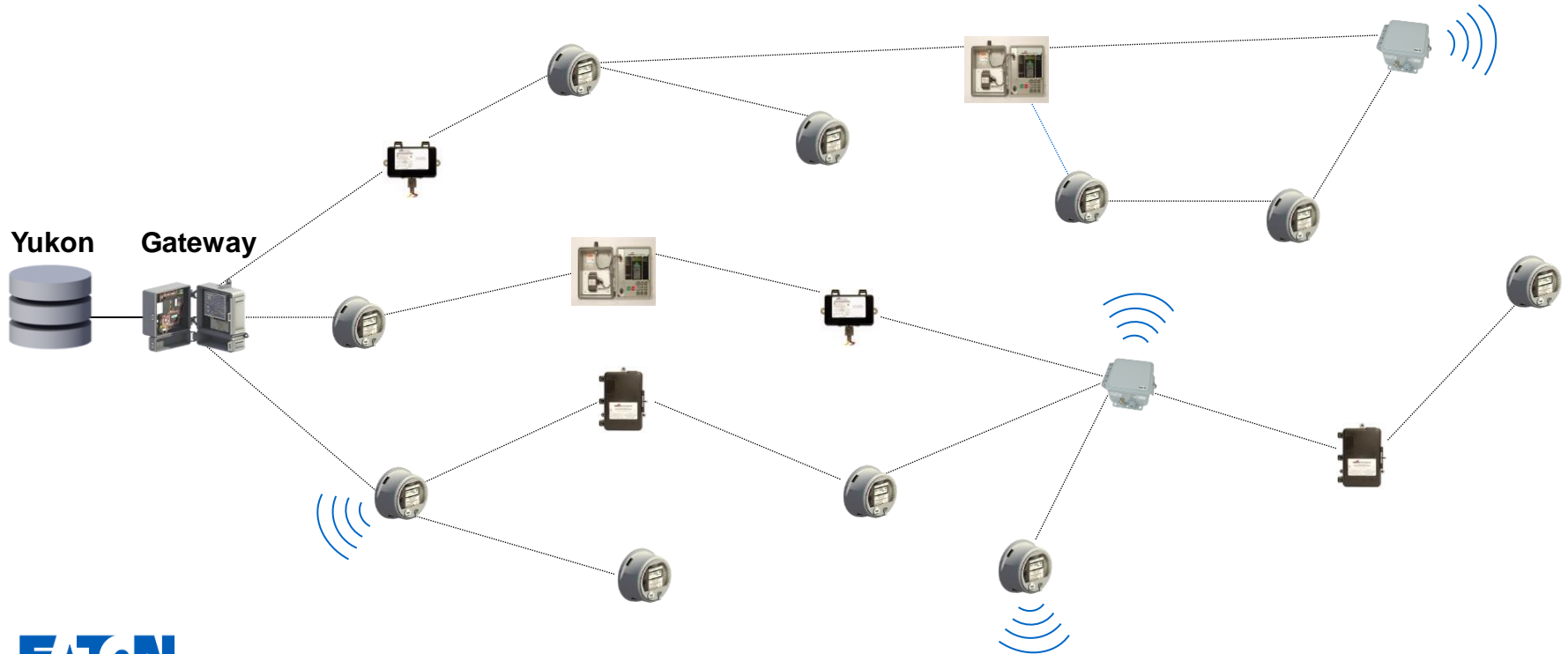
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IPLink Architecture



Self-Organizing Smart Grid Network

Self Optimizing – With Wi-Fi or Cellular IPLink Takeout Points



Wi-Fi in the Meter

Utility Side

- What % of meters might have Wi-Fi access?
 - 30% take-rate
 - ½ own their own router or are out of range of the meter
 - **15% or at least 1 in 10 meters?**



RF Mesh Connections

6 SSIDs Reserved for Utility

ONT/Router



Possible Wi-Fi Connections from the Meter

Inside the Home



Key Benefits of Wi-Fi IPLink Meters

- Utilize investment in fiber deployments for more applications and reduce the need for pole-top RF infrastructure
- Work with the utility's FTTH communications network and Wi-Fi technology, which is already familiar to utility personnel and the general population
- Use a standards-based (Wi-Fi) high-speed communication that is known to support tomorrow's data requirements in the trend towards real-time data
 - Support for real-time pricing rates
 - Granular data for additional analytics and insights into the grid
- Provides an IoT strategy for your smart grid
- Allows some utilities access to additional RUS or similar loans to help fund AMI deployments
- Helps some municipalities justify FTTH projects through electric department funds
- Reduce overall costs, setup, and maintenance of the AMI network



ADVANCED METERING

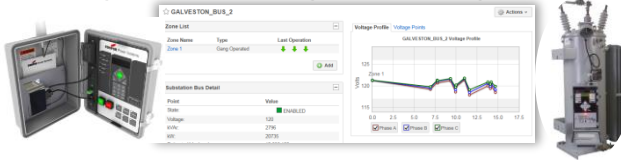


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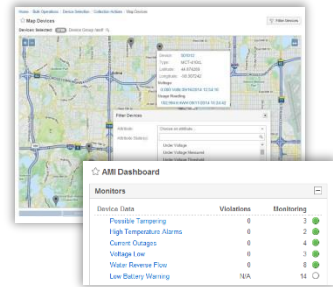
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Smart Metering Solution

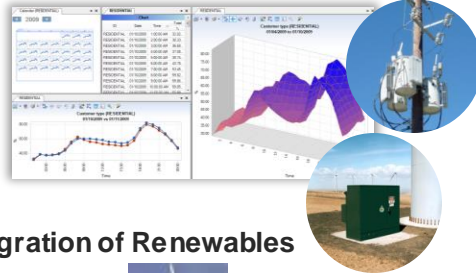
Integration of Voltage Monitoring into CVR/IVVC



Alarm & Event Visualization



Transformer Loading Analysis



Integration of Renewables



Consumer Portals & Empowerment

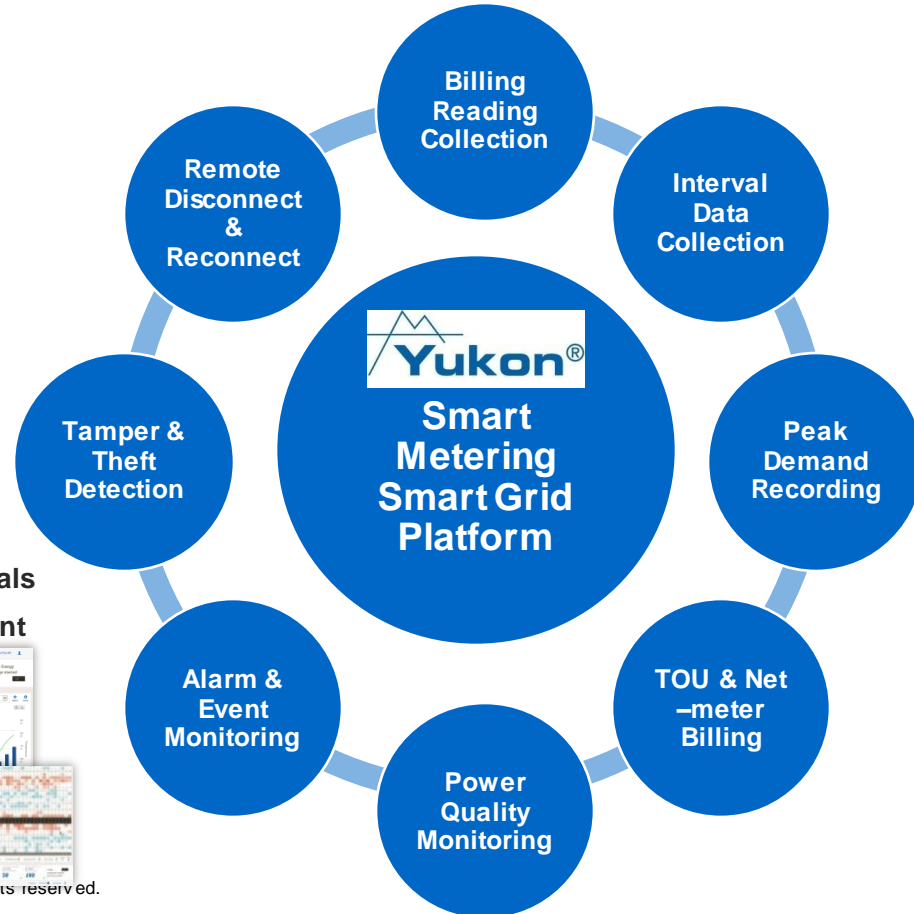


Prepaid Services



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Multiple Meter Options – “Meter Independent”



- Eaton has the capability to support **ALL** of [Utility]’s existing and future single phase and polyphase meter forms and applications, for example:
 - Eaton has recently integrated with the Landis+Gyr CL320 Service Disconnect
 - Eaton provides the capability to enable TOU over the air, without a meter changeout
- **Expected Polyphase Meter battery life = 20 years**
- [Utility] will never be limited to a single meter vendor, thereby eliminating the potential of a stranded asset or end-of-life scenario.

Grid-Edge Intelligence – Single-phase Meters

- **Industry-leading data transport**
 - **80 daily values, 50+ alarms & events, and 15 interval channels supported by default**
- **Voltage**
 - Daily Min/Max with Timestamp
 - Over Voltage & Under Voltage Alarms
 - 5 days of 5-minute profile always available
 - Temporary 2-week collection of 5-minute data
- **Demand (kW)**
 - Last Interval
 - **Peak with Date and Timestamp**
 - Daily Peak kW
 - Interval Load Profile Data
 - 1-, 5-, 15-, 30-, 60-min intervals supported
- **Temperature Information**
 - Interval and Midnight Data
 - **High Temperature Alarm**
- **Tamper Indications**
 - Zero Usage, Meter Inversion (Unexpected Reverse Usage), Meter Flags
 - Major Decrease or Increase after Outage
- **Outage Information**
 - **Outage/Restoration Notification**
 - **Blink & Outage Count**
 - Daily Outage Count
 - Outage Duration Logs
- **Time of Use (TOU) Information**
 - kWh Usage and Peak kW
 - Remotely configurable
- **Bi-directional (Net) Metering**
 - Delivered (Forward)
 - Received (Reverse)
 - Net (Forward – Reverse)
 - Added/Security (Forward + Reverse)
- **Display Control**
 - TOU, Net Metering, Demand, etc.



Remote Disconnect Features

Features

- Load side voltage sensing
 - Personnel safety
 - Identify possible meter bypass tampering
- **Load limiting and load cycling**
- Yukon Demand Response integration
- Local and remote status information
- **CL320 units available / supported**
 - **Landis+Gyr AXe-SD**
- Reactive metering measurements
 - Itron: kVAh/kVA included
 - Landis+Gyr: kVARh/kVAR optional adder

Benefits

- Great for move in / move outs
- Supports cold/warm weather rules and accounts with medical considerations
- Supports prepaid metering programs



Itron CENTRON II C2SXD



Landis+Gyr FOCUS AXe-SD

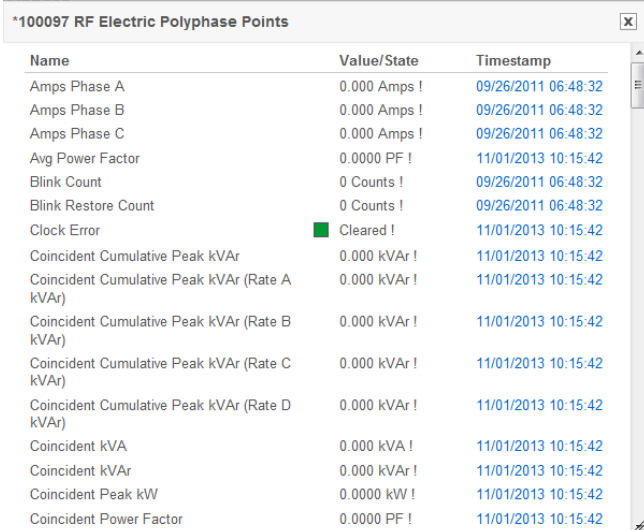


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Polyphase AMI Capabilities

- All polyphase AMI modules interface via ANSI C12.19 tables w/ consistent data availability
 - Allows meter choice for utility
 - Available Information:
 - Consumption & Peak Demand
 - 4 TOU rates w/ kWh and Peak kW
 - Load Profile (5-, 15-, 30-, or 60-minute intervals)
 - Outage Count
 - Meter Event flags
 - Per Phase Voltage & Current
 - kVAR/kVARh – optional
 - kVA/kVAh – optional
 - Power factor – optional
 - **Unmatched Data Collection over AMI:**
 - **80 daily midnight values**
 - **15 metrics providing interval data**
 - **Over 50 different alarms and events**

- Convenient
 - FULL Auto-ranging 120-480V
 - Same meter type for all Forms, Classes, and Voltage Ranges
 - Less hassle / Less reliance on accurate field data
 - Fewer failures/Eliminates safety concerns
 - Uses full-featured meters, with the most extensive data capabilities for your largest services

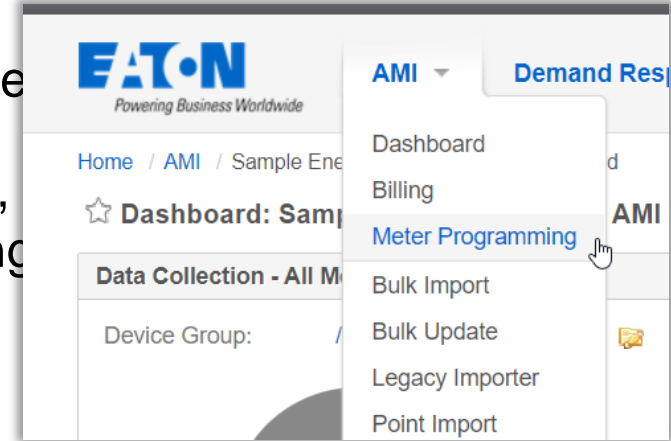


Name	Value/State	Timestamp
Amps Phase A	0.000 Amps !	09/26/2011 06:48:32
Amps Phase B	0.000 Amps !	09/26/2011 06:48:32
Amps Phase C	0.000 Amps !	09/26/2011 06:48:32
Avg Power Factor	0.0000 PF !	11/01/2013 10:15:42
Blink Count	0 Counts !	09/26/2011 06:48:32
Blink Restore Count	0 Counts !	09/26/2011 06:48:32
Clock Error	Cleared !	11/01/2013 10:15:42
Coincident Cumulative Peak kVAr	0.000 kVAr !	11/01/2013 10:15:42
Coincident Cumulative Peak kVAr (Rate A kVAr)	0.000 kVAr !	11/01/2013 10:15:42
Coincident Cumulative Peak kVAr (Rate B kVAr)	0.000 kVAr !	11/01/2013 10:15:42
Coincident Cumulative Peak kVAr (Rate C kVAr)	0.000 kVAr !	11/01/2013 10:15:42
Coincident Cumulative Peak kVAr (Rate D kVAr)	0.000 kVAr !	11/01/2013 10:15:42
Coincident kVA	0.000 kVA !	11/01/2013 10:15:42
Coincident kVAr	0.000 kVAr !	11/01/2013 10:15:42
Coincident Peak kW	0.0000 kW !	11/01/2013 10:15:42
Coincident Power Factor	0.0000 PF !	11/01/2013 10:15:42



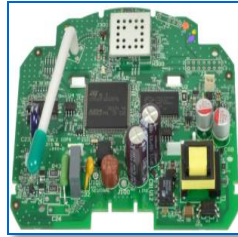
Remote C&I Meter Programming

- Further reduce the need to visit meters in the field!
- Configure polyphase AMI meters over the AMI communication network (in addition to AMI parameters)
- Useful for:
 - Time of Use (TOU) rate times and schedules and holidays
 - The method of calculation for a metric,
 - Meter display behavior, including timing display
 - DST/Time Zone
 - (varies some by meter manufacturer)



Retrofit Kits for All Supported Meters

- Itron CENTRON C1S
 - RFN-410cL
- Elster A3 ALPHA
 - RFN-430A3
- Itron SENTINEL
 - RFN-430SL
- Landis+Gyr FOCUS and S4e
 - RFN-510fL and 520fX/fD
 - RFN-530S4e





WATER METERING










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Water Metering – Supported Meters

*Eaton works with ALL major meter vendors
Consistent functionality across ALL meter brands*

	Badger Meter	Elster AMCO	Itron Actaris	Master Meter	Metron Farnier	Mueller Hersey	Neptune	Sensus	Zenner	Kamstrup
Pulse										
Encoder										
Electronic										



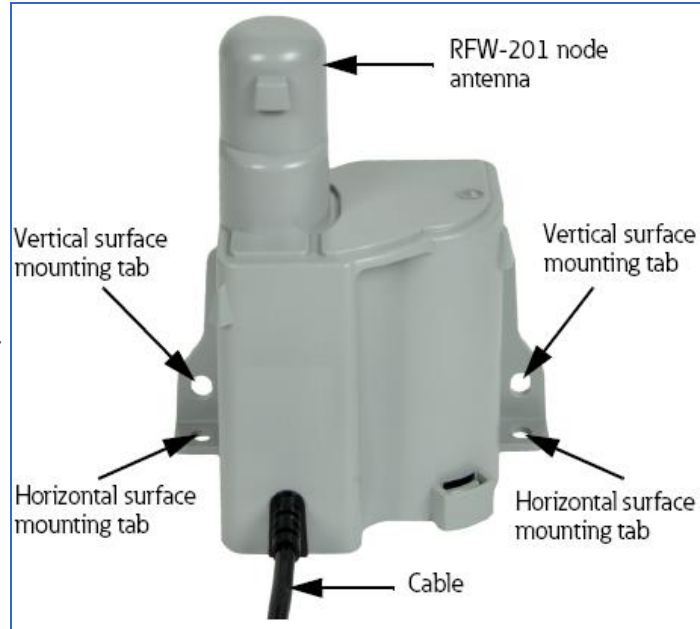
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True “free agent” allowing you to select your preferred vendor

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RFW-201 Water Node

- All supported on the exact same RF Network with the same Yukon Software
- Full two-way nodes
- Same device used with all supported water meters
- Benefits
 - Billing Reads
 - Interval Information/Consumer Presentment
 - Leak Detection
 - Loss Identification/Reduction
 - Tamper/Theft Identification
 - Water Conservation/Watering Restrictions
 - Identification of Maintenance Issues

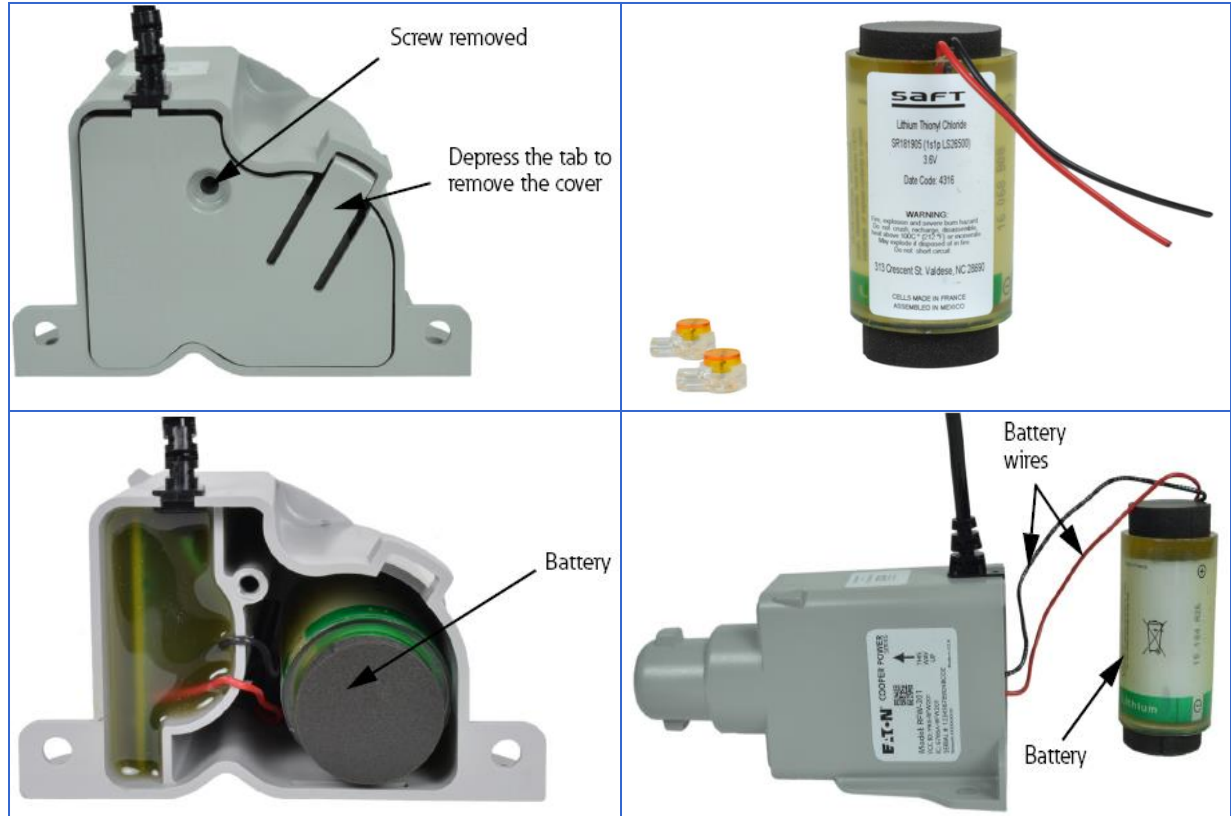


• Features

- Usage Data
- Interval Data
 - Configurable Interval (Default: Hourly)
 - Storage of 90+ days of data
- Status Indication
 - Encoder Communication Status
 - Between Node and Water Meter Encoder
- Software-based Leak Detection
- **Field Replaceable Battery**
- Multiple Connection Options
- Flexible Installation
 - Supports pit or wall mount installation
 - Doesn't have to be placed right at water meter

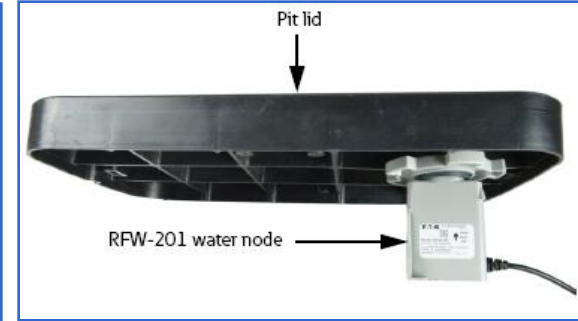
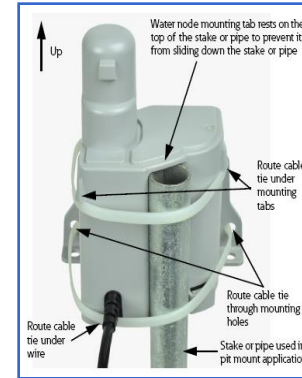
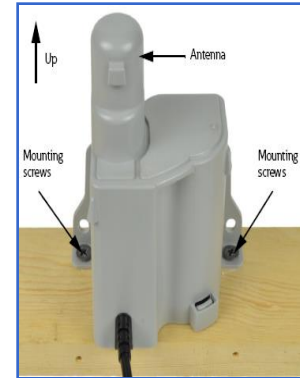
Field Replaceable Battery

- Lithium Battery
 - Should not be air-shipped in cargo holds
- Field Replaceable
 - Simple to replace
- Disposal
 - Law requires disposal via Authorized Battery Recycling Centers
 - Documentation provides recycling center info



Mounting Options

- Wall-mount
 - Recommend as high as possible in basements, typically near floor joists
- Surface-mount
 - Mount on top of a surface
- Pipe-mount
 - Wire tie it on to pipe in basement as high as possible
- Pit-mount
 - Stake-mount
 - Lid Lock Kit
 - Through lid
 - In lid
 - Both support optional spacer





GAS METERING



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Gas Meter Preference Flexibility

*Development Supports ALL major meter vendors
Consistent functionality across ALL meter brands*

<u>Honeywell</u> Elster American AC & AL/Rotary	<u>Sensus</u> Invensys Rockwell Equimeter	<u>Itron</u> Actaris Sprague Schlumberger Metris	<u>GE Dresser</u> Roots Rotary Pulse
			
			

*Flexibility to enable retrofit existing meter assets
and to select your preferred manufacturer(s)*

Eaton Gas/Metered Propane Nodes

- All supported on the same RF Network with the same Yukon Software
- Full two-way node
- Uses same proven radio and node technology as water node

- Features
 - Usage Data
 - Interval Data
 - Configurable Interval (Default: Hourly)
 - Storage of 90+ days of data
 - Status Indication
 - Communication Status/Tamper Detection

- Benefits
 - Billing Reads
 - Interval Information/Consumer Presentment
 - Tamper/Theft Identification
- Broad support of residential & commercial meters
 - RFG-201 Pulse-based Interfaces
 - **Currently Available**
 - RFG-301 Integrated Registers
 - **Currently Available**



RFG-301A
American/Honeywell



RFG-301R
Rockwell/Sensus



RFG-201
Pulse
Interface



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Leveraging Proven Technology to Meet Our Customers' Needs

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RFG-201 Gas Node Installation Process



- Remove Index cover and the index from the gas meter
- Install the RIO Tronics Index and Pulse Kit
- Route the cable through the grommet of the new Index Cover and attach to the gas meter
- Insert the tamper caps into the holes on the index cover
- Mount the RFG-201 gas node and connect to the cable of the pulser kit with waterproof gel caps
- “Wake up” the RFG-201 gas node with a magnet
- Commission the RFG-201 with the Network Runner field tool



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RFG-301 Gas Node Installation



- Remove Index cover and the index from the gas meter
- Place the existing index inside the RFG-301 node
- Use the screws provided to secure the index to the RFG-301 node
 - If the index dials turn all the way, it is installed correctly
- Place two ¼ - 20 5-inch bolts with no heads in the two holes of the gas meter
- Take the MIU with the index attached and slide it onto the bolts on the gas meter
- Slide the index cover onto the meter and secure the bolts
- Insert the tamper caps into the holes on the index cover
- “Wake up” the RFG-301 gas node with a magnet



Figure 13: Gas Meter with MIU installed



Network Runner Field Tool

The screenshot shows the 'Battery Commissioning' screen in the Eaton Network Runner application. The interface includes the following fields and options:

- Enter Meter Serial Number:** A text input field.
- Node MAC Address:** 00:14:08:12:81:4F
- Options:**
 - Node Type To Be Commissioned:**
 - Legacy
 - Water (Encoder)
 - Water (Pulse)
 - Gas (Pulse)
 - Gas (Pulse-301)
- Base Reading:** A text input field containing '0'.
- Pulse - Rotation Ratio:** Two input fields, both containing '1', separated by a slash.
- Pressure Compensation Needed (i.e. Red Index?):** A toggle switch set to 'No'.
- Confirm the Configuration:** A toggle switch set to 'Unconfirmed'.
- GPS Location:** Unavailable

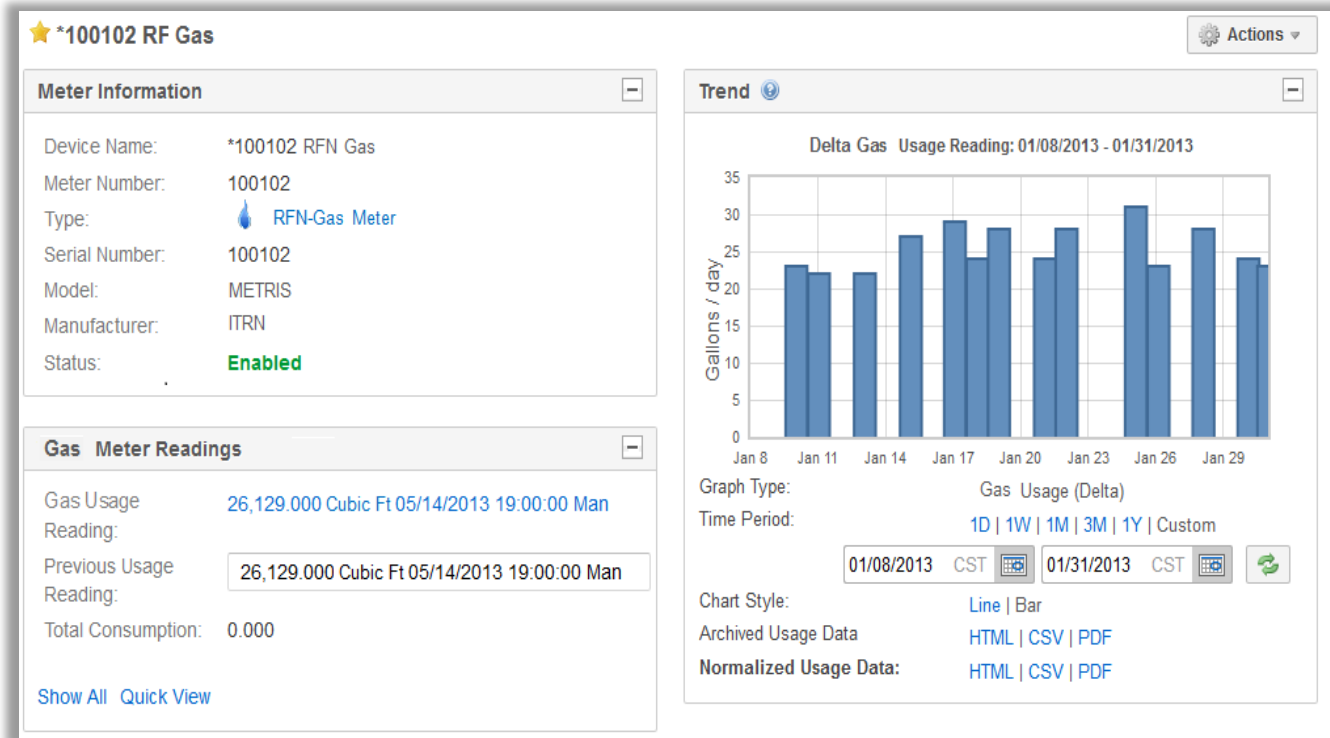
The following configuration parameters are sent to the gas node during the commissioning process:

- Meter Serial Number
- Base Reading
- Rotation to Pulse Ratio
- Pressure Compensation (Red?)
- Ship Mode
- GPS Location

Other Network Runner Features:

- Configure Recording/Reporting Interval
 - Default (60 minutes every 24 hours)
- GPS Coordinates
- Meter Read Command (read, voltage, temp)
- Firmware upgrade
- Retrieval and display of RF signal strength to target device

Yukon Account Dashboard – Gas





DEMAND RESPONSE



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DEMAND RESPONSE SOLUTIONS



Open architecture,
Multiple Two-Way
communication solutions



Advanced Control
algorithms deliver 20%+
more load reduction



Legacy Demand
Response program
migration options



Robust two way
dataset

HARDWARE:

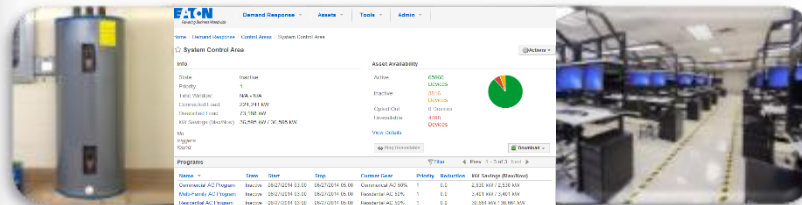
Residential and C&I Control Equipment



- Controls Residential Loads
 - AC
 - Water Heaters
 - Electric Heat Strips
 - Pool Pumps
 - Electric Vehicle Chargers
- Controls Commercial Loads
 - Irrigation
 - Transfer Switch for Backup Generation
 - Interruptible Commercial
 - Electric Vehicle Chargers

SOFTWARE:

Yukon Residential Demand Response and C&I Curtailment



- Multi-Tier Control Structure
- Hardware Controlled
 - LCRs
 - Wi-Fi Thermostats
 - Communications Gateways
 - RTUs
- Notification to C&I Facility
- Event Lifecycle management
- Complete Customer Information Data Model
- Premise and Connected Data Model

Maximize control options, comfort, and customer participation

Eaton Load Control Switch (large version)

- Up to 4 Relays (Combination of 5 Amp and 30 Amp)
- Intelligent Control Algorithms for AC control
- Grid Stability Features: Cold Load Pickup, UV TrueStability
 - TrueStability OV/OF Response Solution for high
- Two-Way Benefits
 - Improves Maintenance Scheduling
 - Improves Measurement and Verification
 - Improves Remote Troubleshooting
- Support for:
 - 120-240V and 24V
 - 277/480V for Irrigation Control

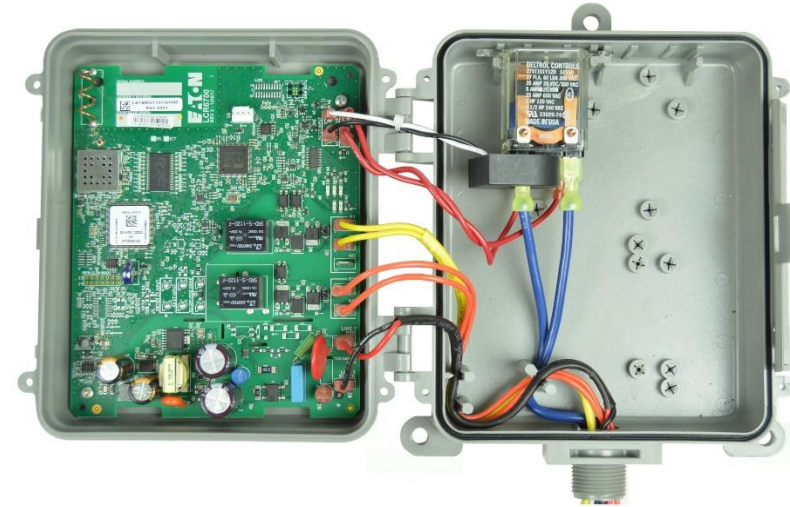


LCR-6701 RFN

Legacy 3rd Party Switch Vendor Retrofit

Key Features:

- RF Mesh retrofit w/LCR-6700 characteristics
- Retrofit for Comverge & Scientific Atlanta devices
- Appears to support Hunt/L+G and Entek devices
- Conversion Kit
 - CTs for Load Sensing on 30Amp Loads
 - Drive Existing Ice Cube Relays
 - Connect Existing 5 Amp Harness to PCB
 - Power Harness Extender
- Appliance Usage Monitoring
- Short Cycle Protection for Appliances



CAT-M1 Cellular LCR

Eaton Advanced Solutions: from the Cloud and at the Grid Edge

LTE CAT-M1: High Speed Dispatch and Reporting

- Fast Delivery Control Execution
- Real-time Control Acknowledgement
- Notification of Event Status Change
- Data for Analysis
 - Device Control Behavior
 - Appliance Runtime Profile
 - Power Status
 - Connectivity Performance
- Over-the-air Firmware & Configuration



Grid Edge Solutions for local autonomous control

- Flexible Control Strategies
 - Immediate 100% Shed and Restore
 - Cycling with Randomized Ramping
- Intelligent Control Based on Appliance Profile
 - TrueCycle Intelligent AC Control
 - Hot Water Assurance
- Appliance and Grid Protection Strategies
- Customer Participation Strategies

Verizon Service Reseller

- Bundled Pricing for all Devices Connected through the Cellular Service
- Flexibility with How we Offer the Service



Powering Business Worldwide

Wi-Fi Thermostat Offering

ecobee Product Family



Residio (formerly Honeywell) Product Family



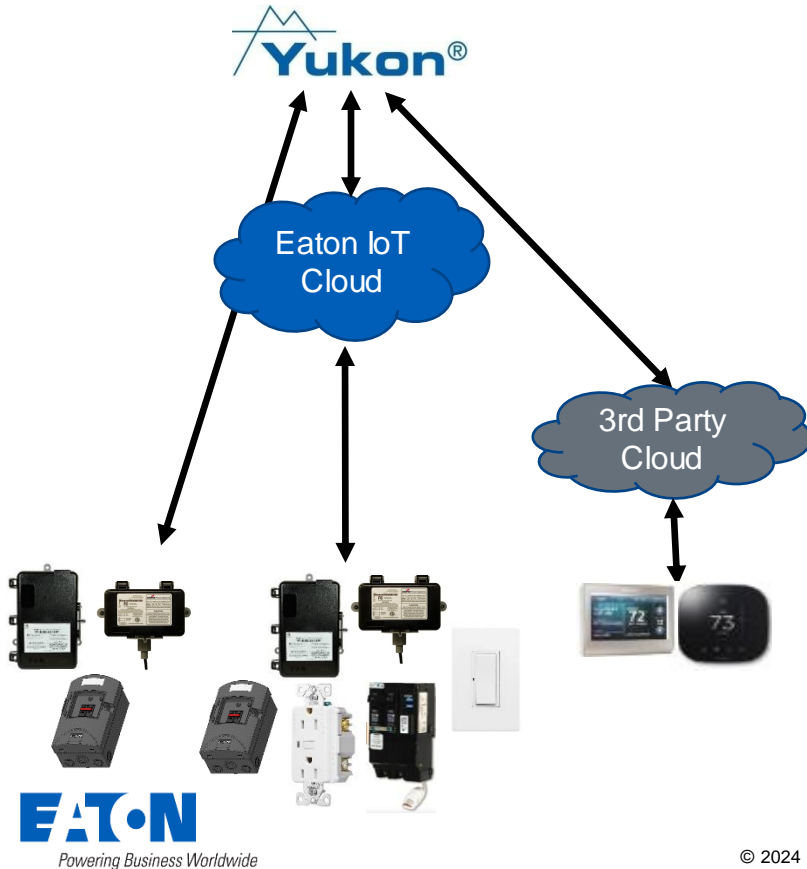
Nest Learning Thermostat



Powering Business Worldwide

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Wi-Fi Connected Devices



- **Features**
 - DR using Customer's Wi-Fi
 - Plug and switched loads economically controllable
 - Customer accessible with home automation system
- **Functions**
 - Control of Eaton Wi-Fi devices
 - Smart Receptacles, Smart Switches, DLCR, EMCB
 - Control of 3rd-party Wi-Fi thermostats
- **Benefits**
 - DR control of plug and switch loads
 - TOU rates enabling technology
 - Energy audit / energy conservation tool
 - Utility store front products

Eaton Wi-Fi Connected Receptacle and Switch



- **Utility Driver**
 - Retiring Coal Generation Plants
 - High Penetration of Window AC Units
 - Need to Create Low Income Programs (TOU)
- **Solution**
 - Eaton Smart Receptacles and Switches
 - Established Player in Industry (Z-Wave)
 - Launched Wi-Fi Version with Alexa Support
 - Building System to Integrate with Additional Platforms
 - Yukon
 - Integration Leverages Common Eaton IoT Platform
- **Benefits**
 - Leverage Consumer Product w- Smart App
 - Economically Access and Control Lower kW Loads
 - TOU rates enabling technology
 - Offering as Part of Energy audit
 - Energy Conservation Tool
 - Utility Store Front Product

Energy Management EV Breaker

EV Charging hardware – Multiple form factors for installation



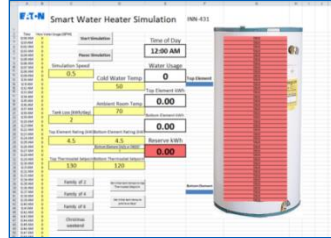
- **Utility Driver**
 - Electric Vehicle Enablement
 - Metering of Electric Vehicle Consumption
 - Monitoring and Control EVCI
- **Solution**
 - Energy Management EV Breaker or EMCB
 - Wi-Fi Enabled
 - Remote Controllable
 - Revenue Grade Metering
 - Level 2 Charging (SAE J1772)
 - OCPP 1.6J Compliance
 - Yukon
 - Integration Leverages Common Eaton IoT Platform
- **Benefits**
 - Eliminates Need for Additional Equipment
 - Easy Installation to add Metering
 - Control Change Level during Economic or Emergency Event

Smart Water Heater Control

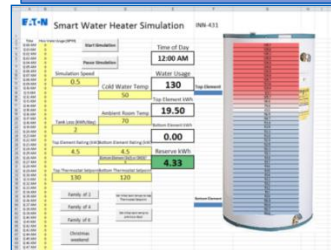
Drivers

- Standard DR with Comfort Assurance
- Peak/OffPeak – Price Avoidance (TOU/CPP)
 - Greater Customer Flexibility
- Renewable energy storage
 - Locally controlled sensing over voltage
 - Dispatchable renewable energy storage
- Market Participation
- Energy conservation

Traditional water heater



Smart water heater



Solution

- Wall Mounted Switch Configuration
 - Continue to control the main power
 - Remains in place when water heater replaced
- Mount thermal probe near bottom element
 - Develop a load profile to know when hot water will be needed
- Sense when top element is trying to run
 - Allow the tank to charge when top element is calling for power